

SHOULD BE IN YOUR BUDGET FOR 2016

VIRTUAL FITNESS: ONE OF THE FASTEST GROWING TRENDS IN THE FITNESS INDUSTRY

% INCREASE IN PROGRAMS AND TRAINING 2013-2015*

Barre classes *

Virtual GX classes

141%

* also available as virtual classes via Wexer

129%

Virtual self-directed fitness programs

Non-traditional adventure training

80%

98%

% INCREASE IN TECHNOLOGY USAGE 2013-2015*



156%



Club-based mobile applications (e.g. virtual training)

Online training services

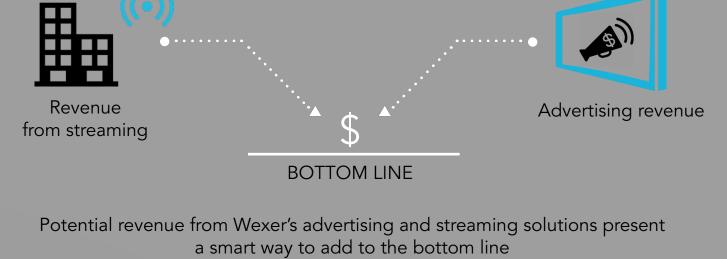
online program

'Class Pass' or similar

space in classes

*Data from the IHRSA 2015 International Fitness Trend Report

VIRTUAL FITNESS: POTENTIAL TO BE A PROFIT CENTER RATHER THAN A COST



3 VIRTUAL FITNESS: PROVEN TO BE A SOLID RETENTION TOOL MEMBERS JOINING DUE TO CLUB'S GROUP FITNESS OFFERING



BEFORE VIRTUAL



INCREASE ON LIVE CLASS PARTICIPATION

12%

Virtual is a powerful retention tool to engage the modern fitness member as it enables members to engage with high quality content, leading to better fitness experience.